RFP Reference IUCN-23-02-P02816-01
Regional market analysis on conservation fina
(-)l-runningtenders -
We expect the candidates to propose the level of effort and budget apropriate to deliver the
requirements of the ToR. Please also note how financial proposals will be scored and weighted in Section 5 of the RfP.

2. What is the indicative man-days for undertaking this assignment?

Please refer to the answer above.

3. How many deliverables are there in this assignment? Kindly provide the deliverable wise
payment details (percentage of contract value), if available.

The deliverable is the final report in both English and French. Given the short timeline of the
assignment, in principle the payment will be made 100% upon completion of the assignment;
however, the payment conditions can be subject to discussion before finalization of the contract
document.

4. Are there any requirements for the project team composition? (Such as number of staffs
involved, their qualifications etc)?

There is no specific requirement for the project team composition, however please note that the
list of major staff and their experiences and roles will be evaluated as a part of the technical
proposals as outlined in Section 4 of the RfP.

5. RfP Scope no.7: Is the consultant expected to organize a stakeholder consultation in addition to
the interviews?

The objective of this activity is to better identify needs and potential suport for scaling up
conservation finance in the region through direct exchanges with major actors. In this regard,
while a structured stakeholder consultation is not mandatory, we invite candidates to propose
their aproach to implement this activity in the technical proposals.

6. RfP Scope no. 10: Is the consultant expected to organize the final presentation for regional
stakeholders?

Yes, the consultant is expected to organize at least one external presentation session. IUCN will
provide guidance on the stakeholders to be involved, platforms for outreach, etc.

7. Last point (point no:10) of the ‘scope of work’ detailed in the TOR mentions about “one external
presentation session” and “(location to be determined later, travel cost will be covered by the
IUCN in case of involvement of travels)”. We believe this travel cost is separate. Or this is
included in the total budget?

The travel cost is separate, and will depend on the decision of the IUCN as to whether such
travels should take place for the purpose of the study. There is no need to include the travel cost
in Financial Proposals. Travel costs will be reimbursed in line with IUCN travel policy for non-staff.