Global Protected and Conserved Areas Team RfP Reference: IUCN- 23-04-P04548-1

Welcome to this Procurement by IUCN. You are hereby invited to submit a Proposal. Please read the information and instructions carefully because non-compliance with the instructions may result in disqualification of your Proposal from this Procurement.

- REQUIREMENTS
- 1.1. A detailed description of the services and/or goods to be provided can be found in Attachment 1.
- 2. CONTACT DETAILS
- 2.1. During the course of this procurement, i.e. from the publication of this RfP to the award of a contract, you may not discuss this procurement with any IUCN employee or representative other than the following contact. You must address all correspondence and questions to the contact, including your proposal.

IUCN Contact: Ulrika Åberg, Programme Officer, ulrika.aberg@iucn.org

- 3. PROCUREMENT TIMETABLE
- 3.1. This timetable is indicative and may be changed by IUCN at any time. If IUCN decides that

	approaches suggested are well-defined, relevant and correspond directly to the TORs	
TOTAL		

# 4.5. Financial Proposal

- 4.5.1. The financial proposal should include the daily rate of the Proposer.
- 4.5.2. All rates and prices submitted by Proposers shall be in Euro.
- 4.6. Additional information not requested by IUCN should not be included in your Proposal and will not be taken into account in the evaluation.
- 4.7. Your proposal must remain valid and capable of acceptance by IUCN for a period of 90 calendar days following the submission deadline.
- 4.8. Withdrawals and Changes

You may freely withdraw or change your proposal at any time prior to the submission deadline by written notice to the IUCN Contact. However, in order to reduce the risk of fraud, no changes or withdrawals will be accepted after the submission deadline.

# 5. EVALUATION OF PROPOS ALS

# 5.1. Completeness

IUCN will firstly check your proposal for completeness. Incomplete proposals will not be considered further.

#### 5.2. Pre-Qualification Criteria

Only proposals that meet all of the pre-qualification criteria will be evaluated.

#### 5.3. Technical Evaluation

## 5.3.1. Scoring Method

Your proposal will be assigned a score from 0 to 10 for each of the technical evaluation criteria, such that '0' is low and '10' is high.

### 5.3.2. Minimum Quality Thresholds

Proposals that receive a score of '0' for any of the criteria will not be considered further.

#### 5.3.3. Technical Score

Your score for each technical evaluation criterion will be multiplied with the respective relative weight (see Section 4.4) and these weighted scores added together to give your proposal's overall technical score.

# 5.4. Financial Evaluation and Financial Scores

The financial evaluation will be based upon the full total price you submit. Your financial proposal will receive a score calculated by dividing the lowest financial proposal that has passed the minimum quality thresholds (see Section 5.3.2) by the total price of your financial proposal.

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Supply of Fundraising Expert - philanthropy and/or ODA

# 11. ABOUT IUCN