



TERMS OF REFERENCE FOR FARMER ORGANISATION CAPACITY ENHANCEMENT AND BUSINESS LINKAGES IN KILOMBERO AND IHEMI LANDSCAPES

1. Introduction

Transitioning to sustainable food systems is essential to ensure continued stay within planetary boundaries, feeding an ever-growing global population and combating the perils of climate change. Farmers increasingly face serious land and soil degradation associated biodiversity loss, crop and market failures, shrinking natural resource base including water putting sustainability at stake. To redress this, the Productive Landscapes for Inclusive Growth (SUSTAIN) Project, a 10-year initiative aimed at addressing livelihood inequalities, ecosystem degradation and agricultural challenges in key growth corridors in Tanzania and



- x To improve gender equality and women’s economic empowerment (access and agency) in selected out growers schemes and farmer organisations
- x Provide follow up coaching to business relationships and linkages.
- x To facilitate produce buyer meetings to create awareness of potential business partners; for promising buyer-supplier matches and follow up with one-on-one business meetings to, start/improve business relations and to negotiate contracts.

Key indicators to be reported on

- The number of smallholder farmers reached by type of support and training
- Number of government extension and enterprise management staff trained
- Models to empower women in out grower schemes developed and implemented.
- Number and percentage of smallholder enterprises who have established viable commercial relationships with buyers and agribusinesses
- Number of Farmer Organizations integrating IGG principles and kizimba model for agricultural waste management (collaboration with IUSAGCO)

The following key outputs will be accomplished at the end of the capacity building cycle:

- x The competitiveness and viability of rice and soy/sunflower value chains is strengthened by improving inclusive business models.
- x Support sustainable intensification for smallholder farmers (identify incentives for adoption of

s(e)-3 (n)ce fae a(n)13.1 (e)-3 74 0 7d ()Tj -0.012 Tc ix1.f 0.457 0 Td ()T



- Identify and make invitations for the participants to the training.
- Provide background information relating to the task.
- Organize logistics support to the participants
- Facilitate payments to the consultants per the payment schedule.