



This document presents the different handouts for the game. The table below lists them with suggestions on how many copies to print and in what size.

Handout	Number of copies	Size
Individual stakeholder descriptions including each team objective (Team Strategy Sheets)	One per participant (e.g., if there are 10 participants in a team, print 10 copies of each team sheet)	A4
Meeting pairs	One per participant (e.g., if there are 50 participants playing the game, print 50 copies)	A4
Map of stakeholders in Lanka Province	One per participant (e.g., if there are 50 participants playing the game, print 50 copies)	A4 + 1 poster if needed
Deal slips for each group to record their deals	5 slips x 5 teams = 25 copies + 3	

Sweet Home Development Corporation



Who you are

You are an international land development company looking to build a high-priced retirement community for Europeans and North Americans in Lanka Province.

Your objectives

- Secure land (to allow not only for housing, but also significant natural areas for leisure)
- Secure building materials needed for construction
- Build a world class retirement community
- Secure a reliable source of local labor for the construction of the retirement community, as well as the operation of the retirement community
- Demonstrate to the provincial government that your business will boost economic development in the region

Potential pathways to achieve objectives

-

Lanka Cement and Aggregates Company



Who you are

You are a local cement and aggregates company that has been operating in Lanka Province for over 50 years. You employ almost 10% (1,500 people) of the overall

Who you are

You are an international conservation NGO whose mission is to lobby governments to

2

1. **Revenue stream from recreational value of wetland:** (based on total amount of money paid by tourists to Eco Tour – so far the only tourism operator):

205 km ² preserved:	300 LaK (estimate)
200 km ² preserved:	180 LaK (based on income information from Eco Tour)
195 km ² preserved:	120 LaK (estimate)
150 km ² preserved:	50 LaK (estimate)
100 km ² preserved:	20 LaK (estimate)
<100 km ² preserved:	0 LaK (estimate)

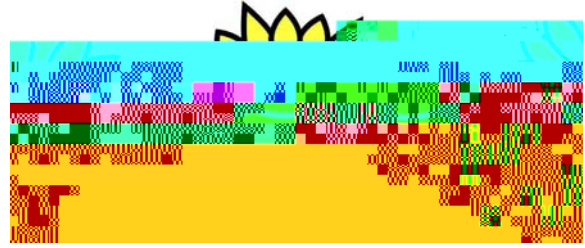
2. **Cost to Provincial Government of preserving water filtration services of wetland:** (sufficient to treat 100% of wastewater discharge from Cement and Aggregates Company):

200 km ² preserved:	50 LaK
--------------------------------	--------

3. **Ecological impact of 5 km² development in or near the wetlands**

5 km ² development:	50 km ² total impact (incl. groundwater quality and quantity, natural ecosystems, etc.)
--------------------------------	--

Eco Tour

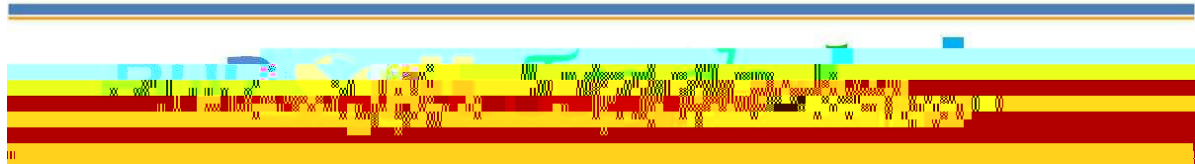


Who you are

You represent an international tourism operation company offering eco-tours in Lanka Province. Your main incentive for doing business in the area is to cater to bird-watchers interested in the Gold-Bearded Hopper bird that nests *only* in the Lanka Wetlands and surrounding area. So far, you are the only tourism operator in the region.

Your objectives

- Run a safe, sustainable and profitable business in Lanka Province
- Conserve the habitat of the Gold-Bearded Hopper bird that is endemic to this wetland area – after all, 85% of the tourists that go on your tours come because of the bird; this means ensuring that at least 195 km² of the wetland remain intact and form one continuous area
- Increase overall level of environmental awareness in the country
- Maintain good relationships with all local stakeholders



Deal Slip

Each form should be filled in by both teams, and only signed during the Town Hall meeting. Agree on which team will read out the deal made at the Town Hall meeting. Please be as concrete and precise as possible.

Name of team 1	Name of team 2
Description of deal made	
Financial transaction	Financial transaction
Comments	Comments

Internal Memorandum from Lanka Province Government – New National Environmental Law on Wastewater Discharges

INTERNAL MEMO

From: Dr. Nate Tchure, National Minister for the Environment
To: All Provinces
Subject: Information - New National Environmental Law on Wastewater Discharges

Dear colleagues,

Following years of deliberations and negotiations, I am happy to inform you that a new national law on wastewater discharges was passed yesterday, to become binding as of today. This law, to be found under ENVXXI 12 (Art. IV), concerns all corporations operating in our country.

The new law states that:

Corporations will be entitled to 1 year to include this legislation into their operational management systems, after which they will face penalties if they do not comply.

Please do not hesitate to contact Ms. I. M. Ant for any queries you may have.

Yours sincerely,

Dr. Nate Tchure

National Minister for the Environment

Tel: + 2365415

Email: tchure@lanka.gov

Meeting pairs

 1	 1
 2	 1
 3	 1
 4	 1
 1	 1
 2	 2
 3	 2
 4	 2
 1	 2
 2	 4
 3	 3
 4	 3
 1	 3
 2	 2
 3	 3
 4	 4
 1	 4
 2	 3
 3	 4
 4	 4

Lanka Province

