



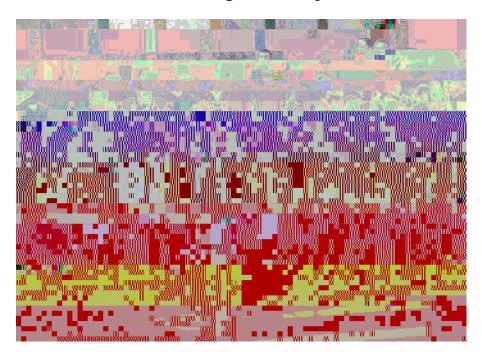
Nurturing NGO Capacity to Engage in Biodiversity Conservation in the Eastern Mediterranean: assessing and increasing the capacity of NGOs for the challenges of nature conservation

> Amman, Jordan 28 – 30 January, 2013

MAVA Fundraising Training Regional Workshop FINAL REPORT

Submitted to

IUCN ROWA office / Regional Project Coordinator



Fundraising workshop

LEGAL NOTICE

1- PARTICIPANTS

2- OPENING SESSION & KEYNOTE PRESENTATION

3- THE WORKSHOP AGENDA

4- THE REPORT

D

SUMMARY	TOOLBOX	EXECUTIVE
		Business Plan
DECK		SLIDES
PRE-WRITING TASKS		
PROJECT PROPOSAL WRITING (SEE TEMPLATE IN ANNEX 3)		
description of what the projection as possible and without going into every detail. It should		

Project's Title: onservation of econom	nically important pla	ant species indicators of	climate change

Objectively Verifiable Means (Sources) of Important Indicators (OVIs) Verifications (MOVs) Assumptions

Day 2, session2:

DAY 3, SESSION2:

PROJECT OUTLINES:

Day 3, session4:

5- CLOSE OF MEETING

6- DISTRIBUTED DURING THE MEETINGMing





$\underline{\text{WorkshopEvaluationForm}}$

Evaluation Analysis

Evaluator	Q1	Q2	Q3	Q4	Q5	Q6

WORKSHOP REPORT

8- Annexes

Annex 1: List of participants

Participants

#	Name	Organization	Email	Mobile	Se x	
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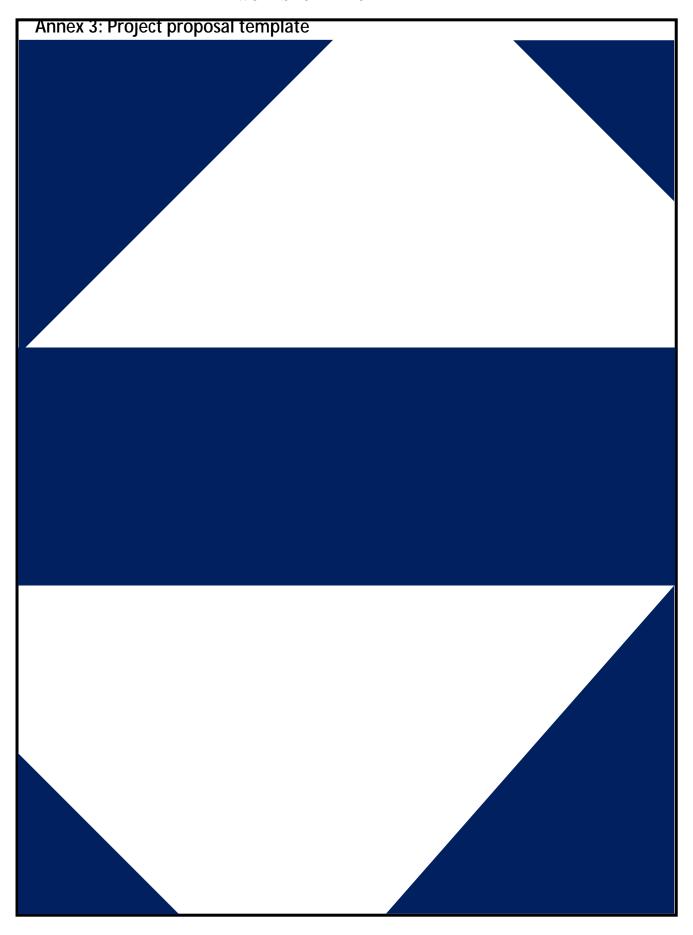
Fundraising workshop

Amman 28-30 Jan., 2013 WORKSHOP REPORT

	with IUCN.
15:00- 15:15	Coffee break
15.15-16.15	FP7 & ENPI
16.15	Closure of the second day meeting

DAY3 (30/1/2013)						
9.00-10.00	Fundraising	tools	review	(direct	mailing,	telemarketing,
	events, face-					

WORKSHOP REPORT



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Section A	Project Outline:
Project Rationale	You will place here project need for your business including background/context and why it require to be done
Project Purpose:	You will state overall reason for the project under project purpose heading
Project Goal:	What is the goal and end results of your project

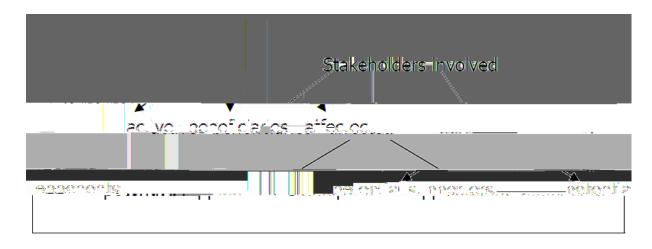
Broad statement of Scope:

Annex 4: Golden rules for fundraising

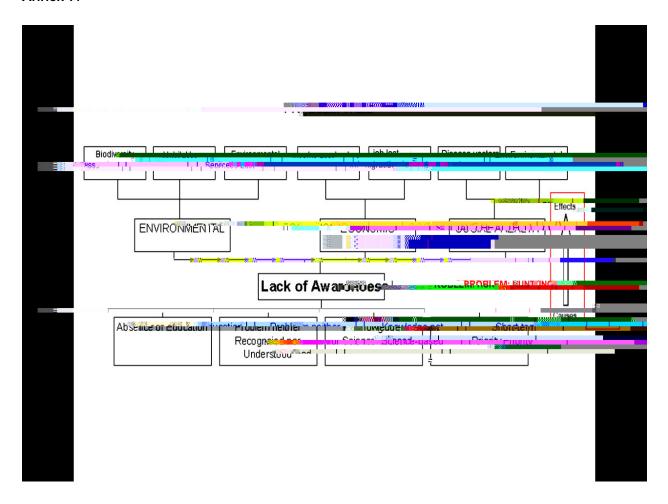
Planning 3/4 3/4 3/4
3/4
PROJECT
FUNDERS \$
\$ \$ \$
RETURN
•
LAST BUT NOT LEAST 2
Some CRAZY IDEAS (?) for fundraising

Annex 6: Prioritization of Stakeholders

Annex 6: Prioritization of Stakeholders



Annex 7:



Annex 8: Event Proposal

